

FIG. 1

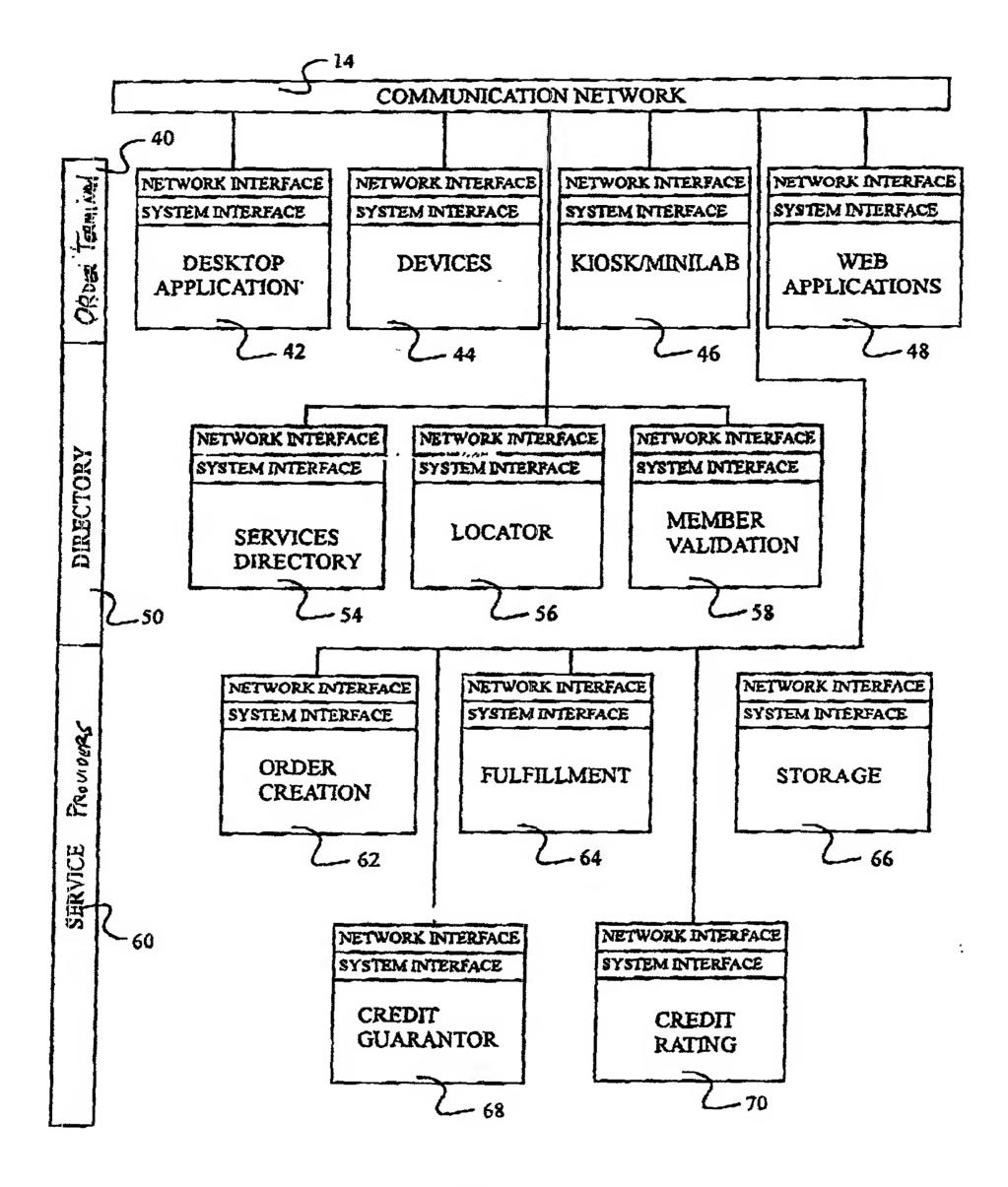
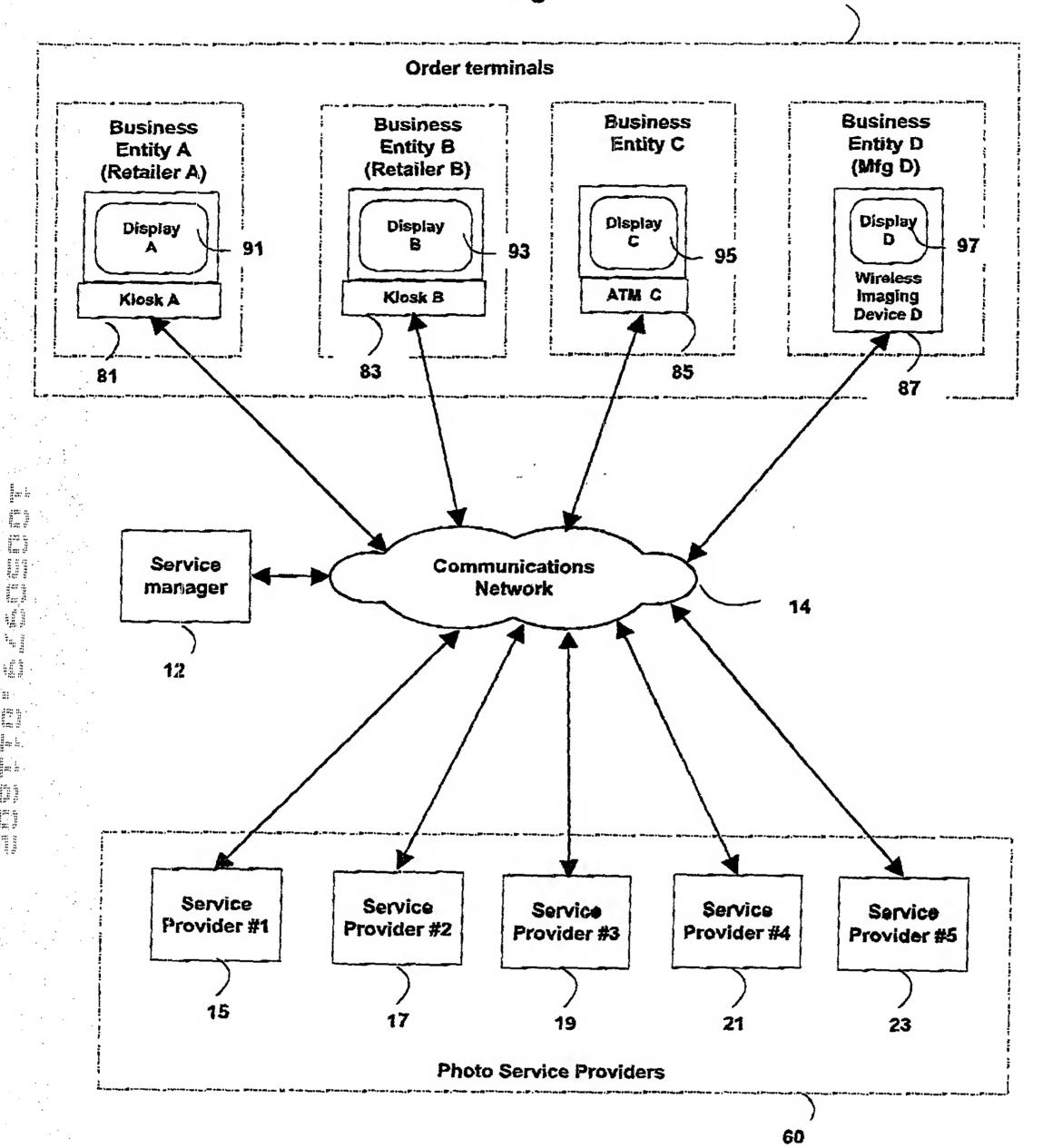
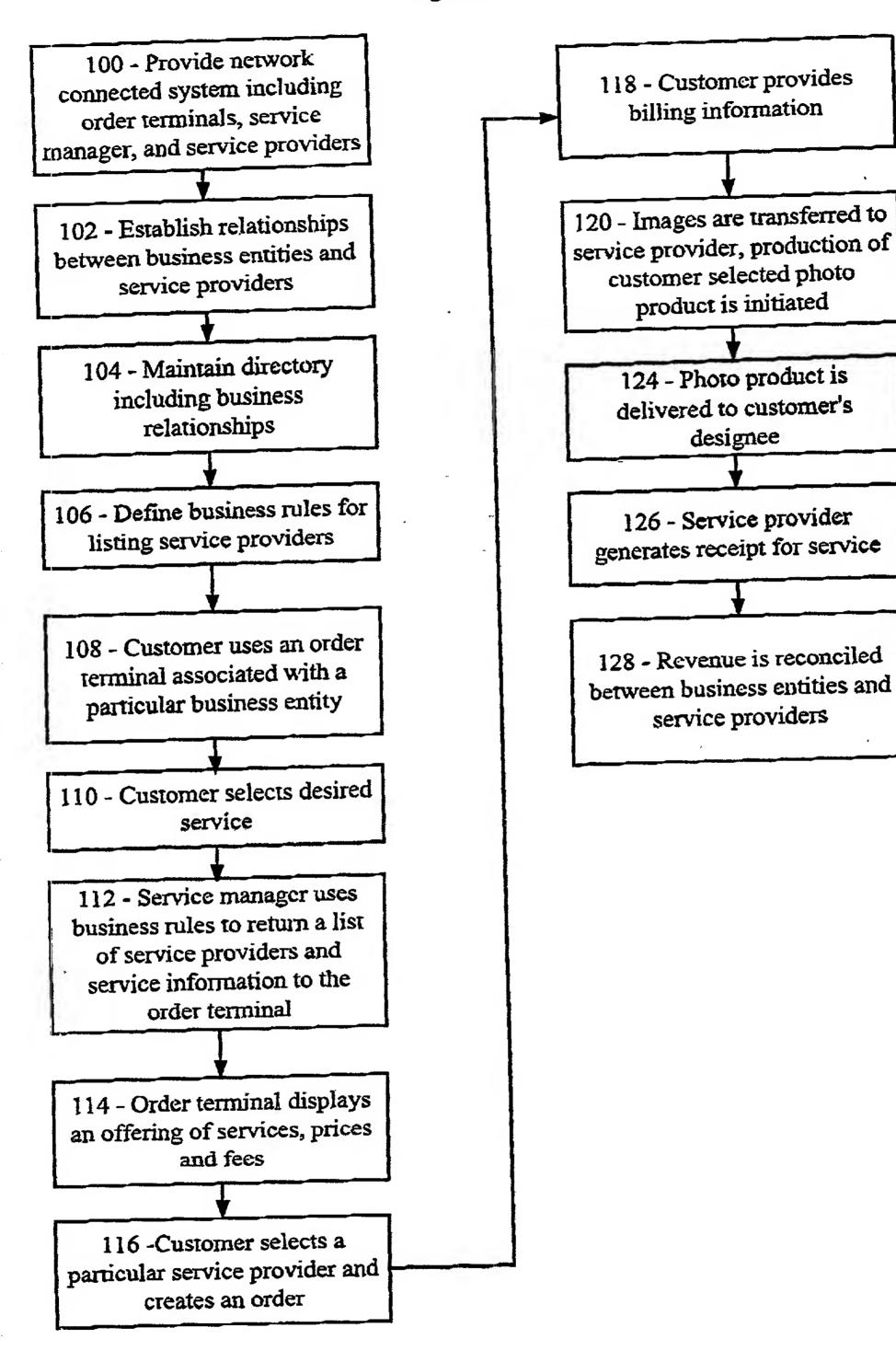


FIG. 2

Fig. 3





Business Relationships

		Orașina	Entity A	Entity B	Entity C	Entity D
Provider	Name	Service	Lildey A	227713		
		Deinting	 	X	N	F
#1	RetailerA.com	Printing	-			
	RetailerB.com	Printing	X	D	N	X
#2	Retailer b.com					
#3	FOTO.com	Printing	N	N	F	D
				N	. N	N
#4	FRAMES_R_US	Framed prints	+	17		
#5	Pictures.com	Framed prints	N	F	N	N

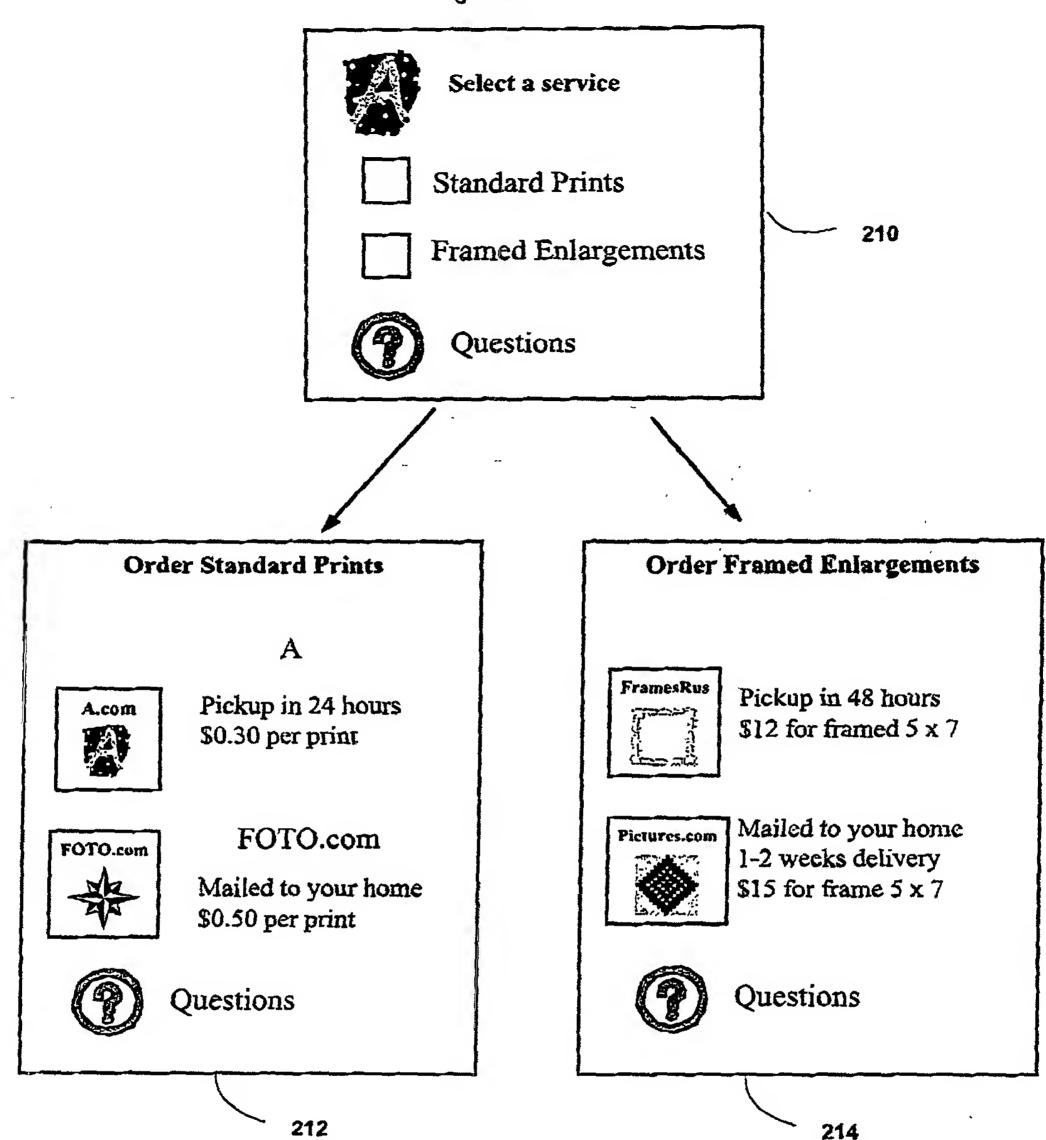
Relationships:

D = domestic

F = Friendly

N = Neutral

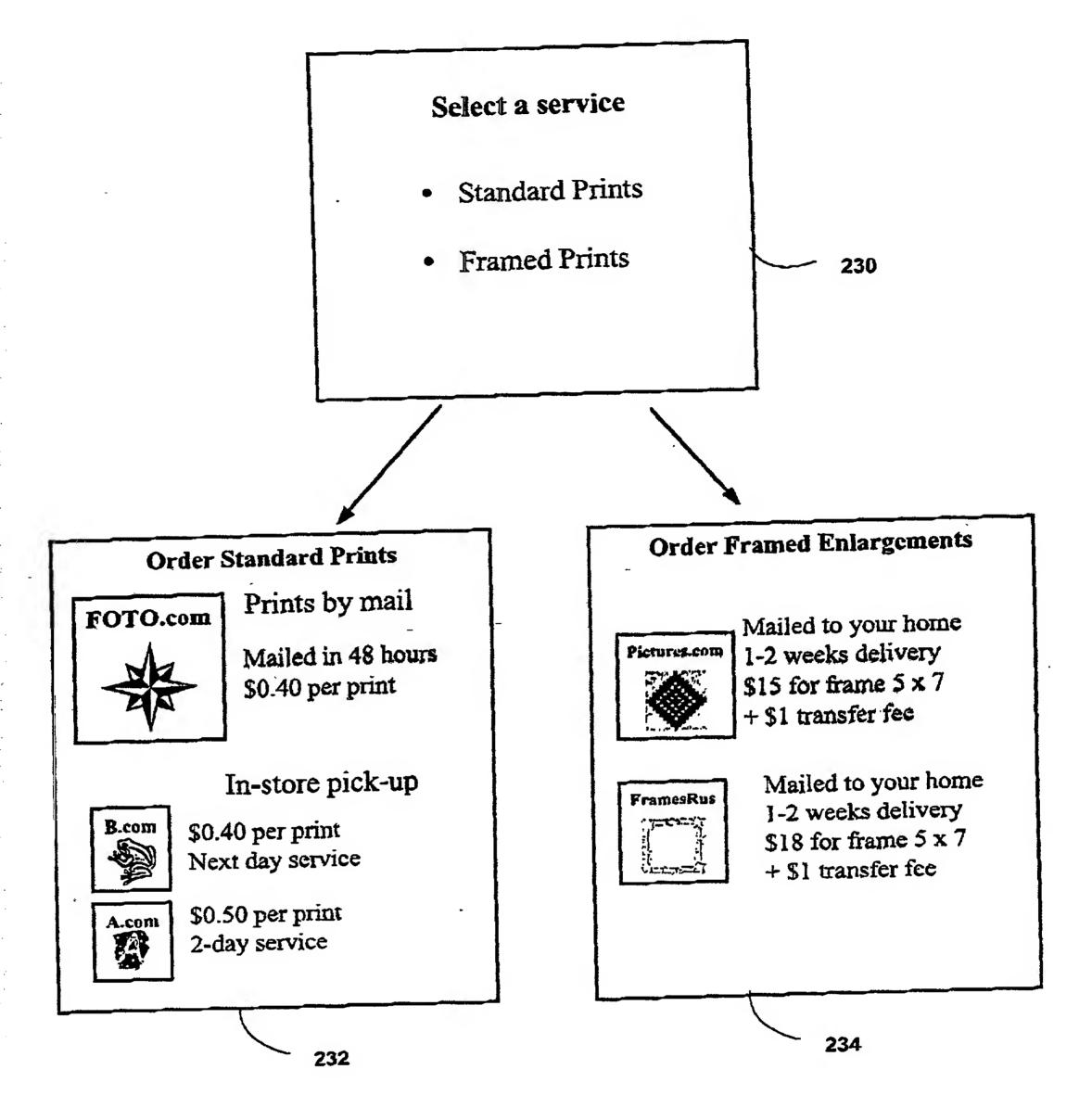
X = Hostile



Select your type of service Standard Prints 220 Framed Enlargements Order Framed Enlargements **Order Standard Prints** B printing Mailed to your home Pictures.com B.com 1-2 weeks delivery Pickup in 24 hours \$12 for frame 5 x 7\$0.35 per print FOTO.com Mailed to your home FOTO.com FramesRus 1-2 weeks delivery Mailed to your home \$18 for framed 5×7 \$0.50 per print

222

224



Order Prints

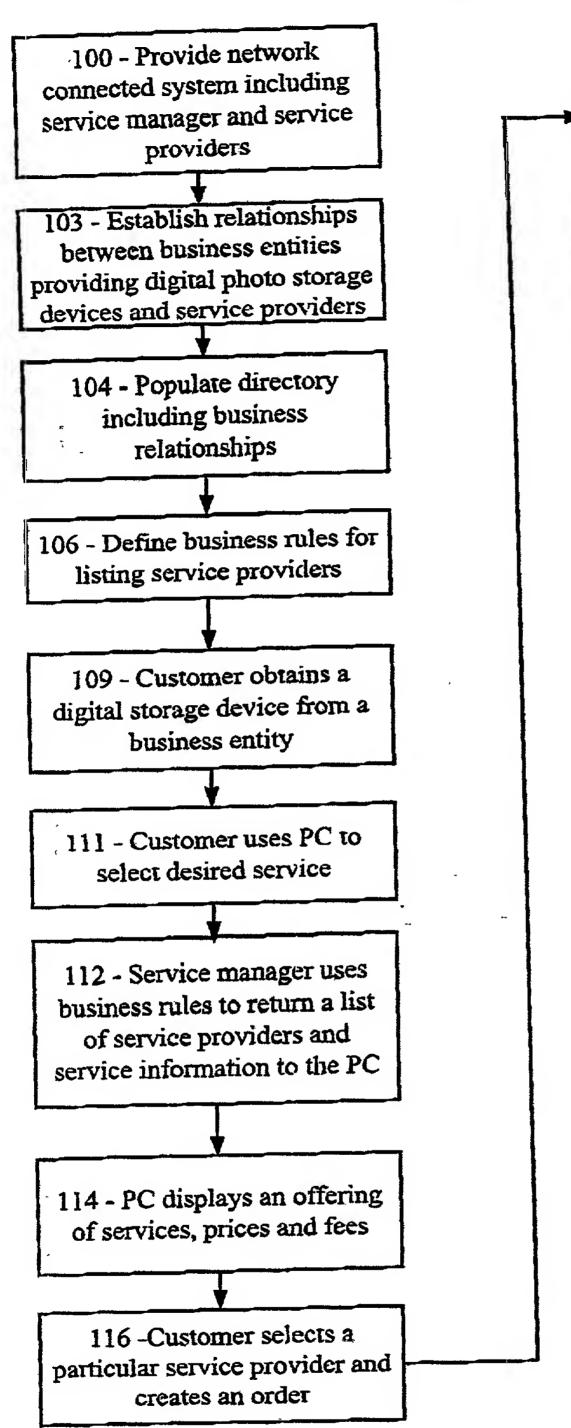
Foto.com Prints by mail

Mailed in 48 hours \$0.30 per print

Retailer A In-store pick-up \$0.40 per print 2-day service

242

60

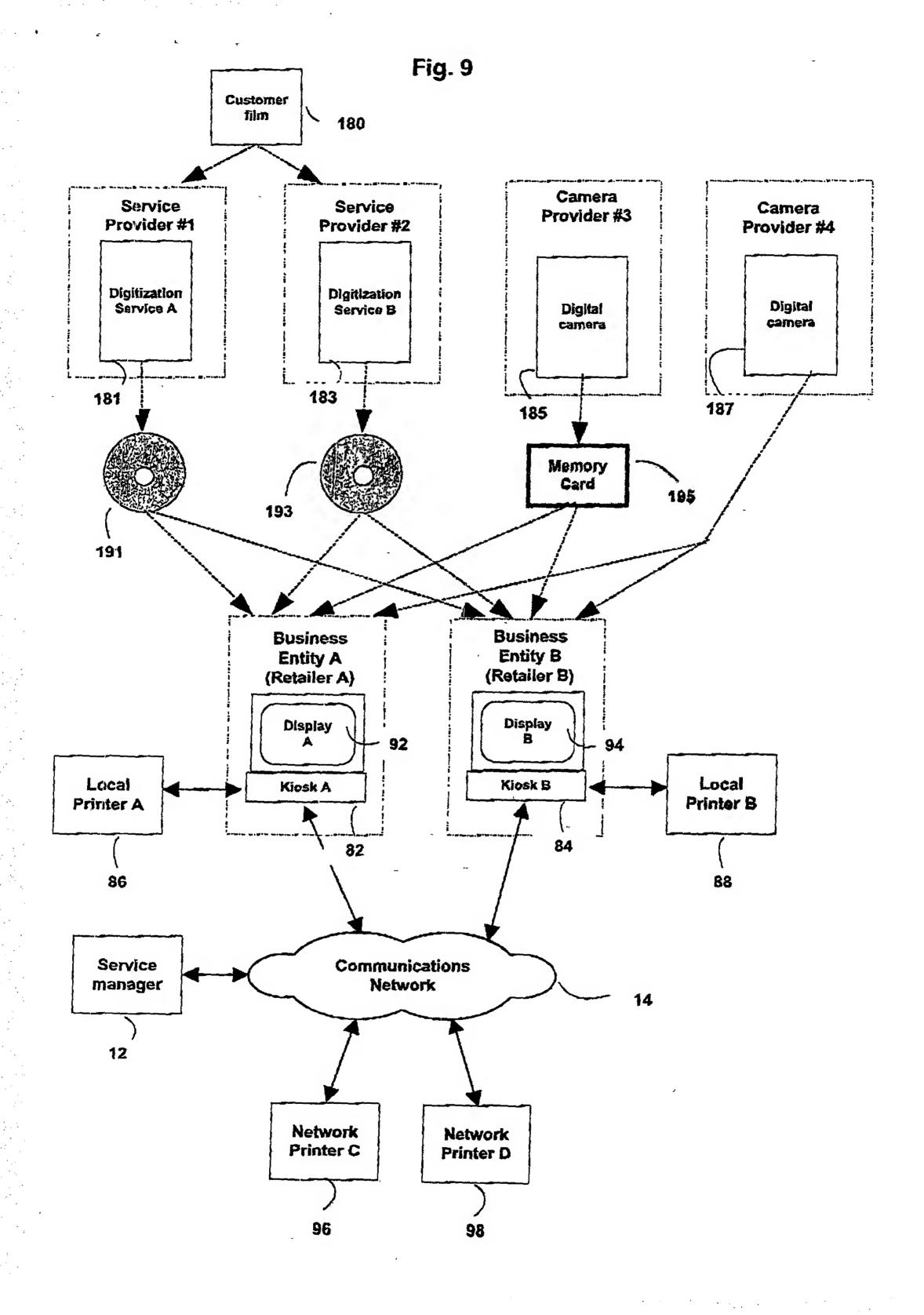


120 - Images are transferred to service provider, production of customer selected photo product is initiated

124 - Photo product is delivered to customer's designee

126 - Service provider generates receipt for service

128 - Revenue is reconciled between business entities and service providers



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402 - Establish relationships between service providers providing digital photo storage devices and business entities associated with order terminal

404 - Populate directory including business relationships

406 - Customer obtains a digital storage device from a provider

408 - Customer uses order terminal associated with a business entity

410 - Service manager
provides information
concerning provider of digital
storage device to the order
terminal

412 - Order terminal displays an offering based on buiness relationship between the provider and the business entity

414 -Customer orders a digital photo product using the order terminal

420 - Images are transferred from digital photo storage device

422 - Digital photo product is produced using local or networked printer

424 - Photo product is delivered to customer's designee

426 - Service provider generates receipt for service

428 - Revenue is reconciled between business entities and service providers

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